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MEDIA KIT: MANAGEMENT BIOGRAPHIES



Robert Paglione
CEO

Robert Paglione is CEO of Benefit Consultants Group, Inc., and its subsidiary, BCG Securities, Inc. BCG is a retirement plan consulting, actuarial, and administration firm, serving over 2000 retirement plans throughout the country. BCG Securities is a full-service broker-dealer which conducts high-quality financial and retirement planning services for individuals, and businesses. Bob is active in the 401(k) business and nominated as one of the most influential people in the business. He has served the retirement and financial services industry as a leader and innovator for over forty years.

Bob is a Fellow of the American Society of Pension Professionals and Actuaries. He has served on the President's Commission for Pension Policy and was instrumental in influencing pension legislation. Designations include Enrolled Actuary, Certified Pension Consultant, and CLU. Additionally, Bob is a registered Securities Principal.

Bob has served on the President's Commission for Pension Policy (Carter), the Board of Directors of the American Society of Pension Professionals and Actuaries (6 years), the Board of Directors of the Philadelphia Vintage Grand Prix Association (4 years), the Board of Directors of the America on Wheels Museum (4 years), and the Board of Directors of Alteva Technology Solutions, Inc. (3 Years).



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Jorge Arroyo
President & COO

As President and COO, Jorge is an experienced financial executive with years of successful and practical management of finance, accounting, and administration. Jorge is responsible for leading the company's operational goals, and oversees the strategy, development and delivery of a full range of high quality, product service offerings that are responsive to the needs of BCG clients.

Jorge is also responsible for all quality management and technology capabilities within the firm. He was instrumental in BCG receiving ISO 9001 Registration for Quality Management. BCG is the first retirement benefits TPA firm in the country to receive this Registration, which is maintained by the International Organization for Standardization.

Jorge has been part of the BCG family since 1995, and has grown with the organization utilizing his background in Accounting. He has been involved in many aspects of Financial Services but specializes in the Retirement Plan market. His involvement in the industry includes participating on the board of directors for the Council of Independent 401(k) Recordkeepers. He is on the ICI/CIKR taskforce, which is responsible for molding participant education and disclosure for the Department of Labor. He is currently a member of the Society of Pension Administration and Recordkeeping Services, and is also a member of American Society of Pension Professionals and Actuaries where he has received his QKA certification.



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Beau Adams

*Executive
Vice President
Business
Development*

As well as being Executive Vice President of Business Development, Beau Adams is also a Registered Representative and Registered Investment Advisor. Beau has built and managed nationwide sales efforts specializing in the retirement plan consulting marketplace. Beau joined Benefit Consultants Group in 1996 after spending a number of years as a registered representative working in the Government and Non-profit retirement plan market with the Travelers Group.

Throughout his career, Beau has worked in every aspect of qualified plan sales, design and administration. This comprehensive retirement plan experience has created a unique perspective that draws from many disciplines including; operational, regulatory, investment, participant behavior and plan sponsor needs.

Beau is often a featured speaker in many arenas including the Pennsylvania Bar Association, National Broker Dealer Conferences and countless Retirement Plan Sales Training Seminars. Beau has a degree in Finance from Rider University and has earned the professional designations of Qualified 401(k) Administrator and Qualified Pension Administrator through the American Society of Pension Professionals and Actuaries.



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Steven Sokolic

*Executive
Vice President &
General Counsel*

Steven Sokolic, Executive Vice President and General Counsel, has a Juris Doctor degree from George Washington University and a Master of Laws degree in Taxation from Georgetown University. Steve is a member of the Pennsylvania Bar. He worked for both the United States Department of Justice and Internal Revenue Service in the field of federal taxation. Steve was a practicing attorney for over 20 years before joining BCG as a tax and retirement plan consultant. Steve has written and lectured extensively in the areas of tax, compensation and retirement planning.



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Adam J. Paglione
President
BCG Securities, Inc.

Adam Paglione is the President of BCG Securities, Inc., is a full-service broker /dealer and advisory firm specializing in providing innovative investment strategies, financial planning, and retirement plan design to individuals and corporations. In his capacity as President, Adam also heads the compliance and regulatory oversight for the firm, and is a member of the firm's executive team which leads the strategic growth and direction of the firm. He has been quoted in various financial services periodicals, including Investment News Weekly and On Wall Street.

Prior to joining BCG Securities, Adam was previously an associate at the law firm of Sterns & Weinroth in Trenton, NJ, where his practice specialized in commercial litigation and corporate bankruptcy law. He co-authored the publication Advanced Chapter 11 Practice for the New Jersey Institute for Continuing Legal Education.

Adam holds series 7, 24, 28, and 66 securities licenses. He earned a Bachelors degree at Gettysburg College and earned a Juris Doctor from the University of Pittsburgh School of Law. He is a member of the bars of New Jersey and Pennsylvania.

BCG Securities, Inc:

Established in 1968, BCG Securities, Inc. is a member of FINRA, MSRB, SIPC, and is a SEC registered investment advisor.